

RAHUL YADAV

Ph.D. Candidate

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Education

- **PhD candidate** (Area: Strategic Management)
Strategic Management Department, Indian Institute Of Management, Kashipur. (CGPA: 8.5/10)
Thesis title 2017- Present
“A Ruffled Mind Makes a Restless Pillow”: Entrepreneurial Well-being and Opportunity Recognition.
- **Master Of Business Administration**
Savitribai Phule Pune University (Formerly, University Of Pune) (CGPA: 4.6/6) 2016
- **Bachelor Of Engineering** (Dept: Electrical Engineering)
Savitribai Phule Pune University (Formerly, University Of Pune). 61 % 2013

Research Interests

- Opportunity Recognition
- Entrepreneurial Alertness
- Entrepreneurial Health & Well-being

Published Papers

- Batra, S., Gupta, V.K., Sharma, S. and Yadav, R. (2022), "Seeds of demand-side legitimacy: when do existing companies procure from B2B startups?", *Journal of Business & Industrial Marketing*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/JBIM-05-2021-0252>

Manuscripts under review/in advanced stages

- Rahul Yadav, Safal Batra and Stephen Zhang. Entrepreneurial Well-being and Opportunity Recognition. (Under preparation for submission to *Entrepreneurship Theory and Practice*) (*Job Market Paper*)
- Rahul Yadav and Safal Batra. Narcissism and Entrepreneurial intentions (Under review)
 - *Winner of the ICEFB Conference Best paper award 2020*
- Rahul Yadav. Modelling Entrepreneurial alertness: A Machine learning Approach. (Under preparation for submission to *Journal of Business Venturing*).

Working Paper

- Rahul Yadav. Trends and Patterns in Opportunity Recognition. (Stage: Data analysis).

Refereed Conference Presentations

- "Why Do Narcissists Choose Entrepreneurship As A Career? An investigation using theory of planned behaviour" with Batra, S. International Conference on Entrepreneurship and Family Business, 2020.

Honors and Awards

- Best paper, 2nd International Conference On Entrepreneurship and Family Business, University Of North Texas and Indian Institute of Technology, Bombay. 2020
- Junior Research Fellowship, University Grants Commission, Government Of India. 2016

Professional Training

- Introduction to Data Mining With R, 2020, Consortium for the Advancement of Research Methods and Analysis (**CARMA**). Instructor: Dr. Jeffery M. Stanton, Syracuse University, New York. (Online: 18/6/2020 - 21/6/2020).

Teaching and Learning

- Batra, S., & Yadav, R. (2019). Case Analysis-II: A Puff of Smoke, a Hole in the Pocket, Fissure in the Lungs and Profit in Millions. *Vision*, 23(3), 320–321. <https://doi.org/10.1177/0972262919861208>
- Rahul Yadav. Entrepreneurial survival v/s social good?: Organiko. (Teaching Case: Under preparation).

Service to Academic Community

- Reviewer, *Academy of Management Annual Conference*, 2022
- Reviewer, *Academy of Management Annual Conference*, 2021
- Reviewer, *Academy of Management Annual Conference*, 2020
- Reviewer, *Midwest Academy of Management conference*, 2020

Attendance at Conference

- Academy Of Management Annual Conference, 2021
- Academy Of Management Annual Conference, 2020
- California Entrepreneurship Educators Conference Online, Organized by San Diego State University, 16th April to 17th April, 2020

Data Analysis Skills

- Mplus, AMOS, SPSS
- Multilevel-Modelling, Longitudinal Data Analysis, Latent Growth Curve Modelling, Growth Mixture Modelling.